



Fastway's Australian operations to join transport leader Aramex's global footprint

- Fastway Limited acquisition underpinned by strong demand for online shopping delivery solutions
- Deal strengthens Aramex's regional operations and will improve the company's access to regional and global footprint for Asia-Pacific's burgeoning \$770 billion B2C e-commerce market
- Fastway Couriers Australia was recently named the 2015 International Franchisor of the Year at the Franchise Council of Australia's annual Excellence in Franchising Awards

January 21, 2016: Aramex (DFM:ARMX), a leading global provider of comprehensive logistics and transport has today announced its acquisition of Fastway Limited, a leading courier service provider headquartered in New Zealand with a major market presence in Australia. The announcement follows the approval of New Zealand's Overseas Investment Office (OIO) authorising the transaction to proceed.

The deal, valued at NZD 125,277,000 (AUD 117,400,000) involves a 100% buyout of the company's business in Australia and New Zealand.

CEO of Aramex Asia, Othman Aljeda said the acquisition would deliver significant competitive advantages for both companies, for customers and for Fastway's franchisees.

"We're excited to add Fastway to Aramex's global network. The company has a strongly performing business, a well-recognised brand, a leadership position in Asia-Pacific, an excellent management team and a large global customer base. New Zealand and Australia are two of the most rapidly growing e-commerce markets in the region and by acquiring Fastway we can serve more businesses and consumers online and through our strengthened distribution network."

"Our customers and franchisees will benefit from increased efficiencies, productivity and reach and the acquisition will provide Fastway's Australian operations instant access to a global network that will foster greater innovation and collaboration."

Richard Thame, CEO of Fastway Australia, said the acquisition was a significant vote of confidence in the Fastway network and approach.

"Our Australian operations have benefitted significantly from the rapidly growing e-commerce market, particularly with the rise of online shopping and increased demand for innovative delivery solutions – this success was recognised with Fastway being named Australia's International Franchisor of the Year for 2015."

"This is an exciting evolution for Fastway and our 800 franchisees in Australia which will deliver the benefits of a global network, reinforce our leadership position, and further strengthen our ability to invest in the tools and technology we need to continue to grow and deliver for our franchisees, our customers, our business partners and the Fastway network."

"Fastway's franchisees and customers will also benefit from Aramex's international expertise and scale, on-going technology innovation and commitment to customer service excellence and tailored support".



This acquisition strengthens Aramex's Asia-Pacific proposition and global footprint, building on the company's owned operations in Singapore, Malaysia, Indonesia, Hong Kong, China and Australia, and helps facilitate smooth cross-border movement across the region.

- Ends -

About Fastway

Established in New Zealand in 1983, Fastway's global network includes 63 regional depots and 1,500 Franchisees across Australia, New Zealand, Ireland, Northern Ireland and South Africa. With more than 800 franchise partners across Australia alone, the company transports more than 30 million parcels globally to 75,000 customers each year. Its Courier Franchisees offer cost effective, reliable and fast delivery services and are supported by the latest innovative technologies and online parcel track and trace facilities.

Miles Advisory Partners acted as financial advisers and Allens acted as legal adviser to Fastway on the transaction

For more information, please visit us at www.fastway.com.au

About Aramex:

Aramex (DFM: ARMX) is a leading global provider of comprehensive logistics and transportation solutions. Established in 1982 as an express operator, the company rapidly evolved into a global brand recognized for its customized services and innovative multi-product offering. Traded on the NASDAQ from 1997 to 2002, Aramex today is a publicly traded company on the Dubai Financial Market, employing more than 13,900 people in 354 locations across 60 countries and leads a strong alliance network providing global presence, and bringing together 40 independent express companies from around the world. The range of services offered by Aramex includes integrated logistics solutions, international and domestic express delivery, freight forwarding, secure records and information management solutions, and e-services, including e-business solutions and Shop and Ship.

For more information, please visit us at www.aramex.com.

MEDIA CONTACT: LJ LOCH 0439 633 429 or ljloch@republic.net.au or David Mair 0416 18 18 76 or dmair@republic.net.au